



Townsend, the planner of the group, anticipated that he would need a place to go to—outside of his home—on the day after the sale. Before closing he rented and equipped an executive suite and mapped out his first three months after the sale. He spent time on his hobbies (golf, horses and motorcycles), educated himself about investing, advised other business owners and managed his own portfolio until he died last year at age 71.

Many owners remain “stuck” in their businesses because they can’t envision what life will be without business ownership as part of it. Yet as these owners (whose names we have changed) demonstrate, many successful owners do figure out and live a fulfilling and successful “second half.”

By any yardstick these former owners remained engaged and vital even after leaving their companies. They moved to a new era in their lives, one untroubled by financial concerns. If you would like to read or learn more about other owners who have exited their companies successfully (and about the process they used to do so) please contact us.

*Subsequent issues of The Exit Planning Review™ provide unbiased and advertising-free information about all aspects of Exit Planning. We have newsletter articles and detailed White Papers related to this and other Exit Planning topics. If you have any questions or want additional Exit Planning information, please contact us.*

*The examples provided are hypothetical and for illustrative purposes only and do not represent actual client experiences. Subsequent issues of The Exit Planning Review™ provide balanced and advertising-free information about all aspects of Exit Planning. We have newsletter articles and detailed White Papers related to this and other Exit Planning topics. If you have any questions or want additional Exit Planning information, please contact us.*